Hello Everyone,

Like it or not and I don’t, most of us live and work in a cookie cutter, process oriented world today. We have the Nashville sound instead of Outlaws, we have the copy cat world of the National Football League, and the super star mentality in pro basketball. There is a good amount of success, fame and fortune to be had if one subscribes to these formula scenarios. I want to ask you to try to step out of the mainstream and take the road less traveled as you live your life and career and most importantly try to solve customer problems. It takes guts and fortitude to do things this way. But there is much satisfaction in doing things your way. Let Willie Nelson, Al Davis (Oakland Raiders), the Spurs (team over super star personality) be your guide. Think outside the box and free yourself to find the right answer not the safe response.

I want to thank last month’s presenters, Kyle Reynolds and James Guerra, of the VanJen Group for their presentation on Fumigation Bi-Fuel (Natural Gas and Diesel engine operation). Despite a small turnout, we had several people listen remotely to their very informative discussion at Logan’s in San Marcos.

Please join us on Tuesday, June 25 in Austin at Texas Land & Cattle Steakhouse at I-35, for this month’s presentation, OPEN – Small Business Incentive Program by Mr. Adam Jilani, of Clear Result. OPEN is a contractor driven small commercial incentive program that is packaged with software as a service. Mr. Jilani will demo the software application (mobile application) and discuss the benefits when packaging an energy efficiency program with software as a service.

Have a Great Month,
Frank

Frank Richards
Chapter President
OPEN - Small Business Incentive Program

OPEN is a contractor driven small commercial incentive program that is packaged with a software as a service. Mr. Jilani will demo the software application (mobile application) and discuss the benefits when packaging an energy efficiency program with software as a service. The mobile Proposal App enables contractors to:

- Perform facility surveys
- Generate Customer Proposals
- Obtain electronic customer signature
- Submit Customer Proposal to reserve program funds
- Track project and incentive status

OPEN is utilized by AEP Central Texas Company electric customers.

June Speaker

Speaker

Adam Jilani
Program Consultant
CLEAResult

Adam Jilani works for CLEAResult and has been in the energy efficiency industry for over 3 years. He is a strategic and tactical consultant focused on delivering large, complex technology solutions to meet Power & Utility clients’ business objectives.

http://www.eeprograms.net/aep/texascentral/open.php

http://www.clearesult.com/

Can’t Make The Meeting?

If you can't make the meeting, not to worry...At 11:45 am, log in at: http://justin.tv/aeaaustin . Please be patient as page loads...it may take awhile. Once in, go to the “Live” section.

If you join in remotely, please email Linda.Rickard@AustinEnergy.com to let her know you attended the web presentation. She will add your name to the roster.
Do you know of a technology or a tour that would be of interest to our chapter membership? The board of directors welcomes your ideas and thoughts as they begin to develop the 2013 meeting calendar. Our chapter is only as good as the membership makes it...it is your chapter, please participate and provide input into the selection of presentations and tours!

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<thead>
<tr>
<th>Month</th>
<th>Date</th>
<th>Subject</th>
<th>Location</th>
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<tbody>
<tr>
<td>June</td>
<td>25</td>
<td><em>OPEN - Small Business Incentive Program</em></td>
<td>Austin, TX</td>
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<td>July</td>
<td>30</td>
<td>TBA</td>
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<td>August</td>
<td>27</td>
<td>TBA</td>
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June Lunch Location:
Texas Land & Cattle
5510 So. IH35
Austin, Texas 78745
512.442.6448

Understanding Engineers...Take 6

Great Engineering Quote

Engineers aren't boring people, we just get excited over boring things. --Anon.
Our Mission:

◊ Advance the professional careers and the common purposes of its members. Facilitate networking, social exchange and training.

◊ Present and discuss energy, environmental topics, and members’ ideas. Stay abreast of fast changing developments. Anticipate their future.

◊ Disseminate information to the trade and to the general public via meetings, publications, trade shows and presentations.

◊ Build an exciting, expanding chapter

◊ Cooperate with other AEE chapters and related organizations.

◊ Promote energy efficiency.

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**2013 Officers**

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
<th>Email</th>
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<tbody>
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<td>Frank Richards</td>
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<td>Historian/Photographer</td>
<td><a href="mailto:miles99@gmail.com">miles99@gmail.com</a></td>
</tr>
</tbody>
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**Join Us at Our Next Meeting!**

Date: 25 June 2013  
Time: 11:30 - 12:30  
Location: Texas Land & Cattle  
5510 South IH35  
Austin, TX

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We're On The Web!!

www.txaee.org
MEMBERSHIP INVOICE
Austin/San Antonio Chapter of the Association of Energy Engineers
http://www.txae.org

Date

Local Chapter Dues for 2013 $30.00

☐ New Member ☐ Renewal ☐ Discount AEE International
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Please fill out the following information.

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City/State/Zip: ____________________________________

Business Phone: _________________________________

FAX: ____________________________________________

E-mail Address: __________________________________

Suggested Speaker Topic or Tour: __________________

Chapter meetings typically are held the 4th Tuesday of each month at 11:30 a.m. Location for the meetings is posted on the Austin/San Antonio AEE Web Site http://www.txae.org/calendar.htm. Look forward to informative, professional, and educational presentations in the energy field, plus field trips to various locations in Austin and San Antonio.

Remit to:

Austin AEE
PMB 287
815-A Brazos Street
Austin, TX 78701-2509

For inquiries regarding this invoice please contact:
Karma Nilsson at 210-353-2815 or knilsson@cpsenergy.com

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